

## **MEMBERSHIP VS OWNERSHIP?**

	Boat Club Trafalgar Membership	Boat Ownership
Typical annual usage	<b>18+ days</b> (unlimited)	18 days
Total annual cost	£8,520	£15,210+
What's included in the me	embership?	
Drystack storage	V Included	£6,800
Maintenance	V Included	£2,000
Depreciation (10%)	V Included	£5,500
Insurance	V Included	£ 550
Training & support	V Included	£ 360
Cost of Capital	V Included	£ extra
Number of boats	12+ Boats	1 boat

## How do we save you time?

Engine Servicing	थ्, We service	You service
Fuelling of boat	Ĥ We fuel	You fuel
Boat cleaning	🖆 We clean	You clean
Repairs	⊊ We repair	You repair
Boat launching	殿 🛛 We launch	You launch
Insurance	🖸 We insure	You insure
Discovering the Solent	् We show you	On your own
Training & support	🔄 We teach you	On your own
Misc boat works	✓ We sort it	You sort it



☆☆☆ Based on Boat Club Trafalgar Platinum Membership. Based on second-hand Ballistic 6.8m RIB valued at £55,000. Based on October 2024 prices.